



Fred Gets It...Do You?

After a less than stellar August for a few of our strategies, I received a call from a client we'll call "Fred" who asked if it was a good time to invest in the struggling strategies. After all, he reasoned, they had excellent long-term track records and he likened the month to a "sale" at the store. He was looking to invest and believed in the philosophy so the down month was his impetus. My initial reaction was YES! Here was a client who truly "got it". It's no surprise that Fred is a seasoned, intelligent and very successful investor of 35 years.

It's so easy for people to just chase performance without looking under the hood and asking the right questions. I really get excited when our clients take advantage of the odd challenging month and either add money or open an account in a new strategy. If you truly believe in our philosophy and process, then this should make total sense.

Below are the returns for October in the model portfolios. Those of you who asked me about the Tiger ST OTC after it's big gain in August, I was obviously wrong in telling you to wait for some softness. Both September and October exceeded 8% in the model portfolio. Sometimes, even I do not get it right in our own strategies!

Relative Strength Sector	+3.33%
Stable Income	+4.67%
Gold	+2.85%
Spectrum	+2.24%
Select 30	+3.60%
Blue Chip 500	+3.24%
Tech 100	+.36%
Sentiment	+4.64%
Tiger ST OTC	+9.03%
Tiger IT	+8.65%

As always, please contact me directly to discuss any of the above. Stop sitting there and accepting the mediocrity (or worse) in your portfolio!

All Good Trades,

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