

April 4, 2018 7:44 AM EDT



## Follow us on twitter

We woke up today with more of the Trump Tariff Tantrum. This time, China responded as everyone thought they would, but the markets reacted much worse with the Dow looking to be down 600 points at the open. I am much, much more concerned about where stocks close today rather than where they open. To wrap up this decline, I would either want to see a 1000 point down day or afternoon strength today. As I continue to write, tariffs and trade wars are just plain bad. I don't care what the President tweets, no one wins. And then they spread. And prices go up. And job creation collapses. And recession ensues.

However, all we have so far is jawboning. The actual tariff process takes months before it is enacted. There will likely be negotiation. For our economy's sake, let's hope that the adults come to the table in good faith from all sides. If they fail, those tariffs will be one strong nail in the coffin of the economy and markets.

Turning to the markets, while I am still on the lookout for that elusive 1000+ point down day that takes the Dow under 23,000 to wrap up the decline, it may or may not occur. On Monday, all the talk was about the various stock market indices testing or visiting their long-term measure of trend, the 200 day moving average which is a just a fancy name for the average price of the last 200 days. Normally, I wouldn't give this much thought, but when non-technical people and the media talk about market technicals and moving averages, it's worth paying attention as the conclusion of the masses is usually wrong.

There is absolutely nothing magical about it or the number 200. It is very widely followed and people do make buy and sell decisions based on whether price is above or below it. Most people view the 200 day average as just a sign of trend. If prices are above it, the trend is said to be up. If prices are below it, the trend is down. In the computer based trading world, algorithms are set to flood the market with trades based on the price trading around this supposed "key" number. And these computer programs can actually force the hand of those investors who buy or sell based on this average.

Anyway, I thought it would educational to run through the various indices and point out where they have touched their 200 day moving averages or long-term trends of late. The Dow Industrials are first and you can see the purple arrow from Monday. If and when the Dow closes a day below Monday's lowest price level, there will likely be some quick and sharp selling with the computers taking over.



The S&P 500 is next and you can see three arrows where price visited its long-term trend. The one in early February, as I wrote then, seemed a bit too contrived for me and I was not convinced that the decline was over. With two more touches lately, it certainly seems like there should be a little more downside coming before the bottom is in.



The S&P 400 is next and at the low in February you saw multiple touches of the 200 day. That was one reason why I thought this group could lead coming out of that low.



The Russell 2000 is below and it behaves similarly to the S&P 400. I thought this small cap index would lead coming out of the bottom and it performed really well into mid-March. As with the S&P 400, so far, it has remained well above the price levels seen in early February, a good sign for the intermediate-term once short-term stability returns.



Finally, the NASDAQ 100 is last and to most people's surprise, this tech-laden index has yet to test its 200 day trend although you certainly wouldn't know it based on the commentary from the pundits and media with the Facebook controversy. It seems like every day all we hear about is the tech collapse and tech bubble being burst and the end of tech. Reality over rhetoric says that not only has the technology sector not touched its long-term trend yet, but it is also holding above the price levels seen in early February.



I am going to stop right here with the charts and the 200 day moving average. I think you get the picture. It's always helpful to know where that line stands so you understand that "curious" behavior can occur around those price levels. If prices stayed below their long-term trend and the long-term trend was declining, well, that would be a bear market. Maybe that's coming, but I remain of the opinion that stocks are going to all-time highs first.

## To Your Financial Success.

Paul Schatz President Heritage Capital LLC

1 Bradley Road Suite 202 Woodbridge CT 06525

203.389.3553 Phone 203.389.3550 Fax

## www.InvestForTomorrow.com

Published by Paul Schatz. Copyright (C) 2008 Heritage Capital, LLC. All rights reserved.

Street\$marts is produced and distributed regularly via email by Paul Schatz of Heritage Capital, LLC

1 Bradley Road, Suite 202 Woodbridge CT 06525 Phone (203) 389-3553 Fax (203) 389-3550 - www.InvestForTomorrow.com Heritage Capital, LLC is an independent RIA not associated with any financial institution. Data used in this publication is gathered from reliable sources, although completeness and accuracy cannot be guaranteed. Performance results do not take into account any tax consequences and are not predictive of future results. This publication does not give any specific investment advice, does not provide financial planning services, or consider any individual's financial situation, needs or goals. This publication may not be reproduced or retransmitted in whole or in part without the consent of the author, Paul Schatz.

## Important Disclosure Information

Heritage Capital LLC ("Heritage"") composite performance results represent time-weighted actual performance results for continuously managed Heritage accounts, which individual accounts Heritage believes to be representative of its investment management process (i.e. mutual funds and exchange traded funds) for each specific strategy during the corresponding time period. The composite performance results reflect the reinvestment of dividends and other account earnings, and are net of applicable account transaction and custodial charges, and the separate fees assessed directly by each unaffiliated mutual fund and exchange traded fund holding that comprised each account, and the maximum investment advisory fee that the accounts would have incurred (by applying the Heritage's current investment advisory fee of 2.00% as set forth in its current written disclosure statement) during the corresponding time periods.

Please Note: Past performance may not be indicative of future results. Therefore, no current or prospective client should assume that future performance will be profitable, equal the performance results reflected, or equal any corresponding historical benchmark index. The historical index performance results for all historical benchmark indices do not reflect the deduction of transaction and custodial charges, or the deduction of an investment management fee, the incurrence of which would have the effect of decreasing indicated historical performance results. The historical performance results for all indices are provided exclusively for comparison purposes only, so as to provide general comparative information to assist an individual client or prospective client in determining whether the performance of a Heritage program meets, or continues to meet, his/her investment objective(s). A corresponding description of each index is available from Heritage upon request. It should not be assumed that Heritage account holdings will correspond directly to any such comparative benchmark index. The Heritage performance results do not reflect the impact of taxes.

For reasons including variances in the investment management fee incurred, market fluctuation, the date on which a client engaged Heritage's investment management services, and any account contributions or withdrawals, the performance of a specific Heritage client's account may have varied substantially from the indicated portfolio performance results.

In the event that there has been a change in a client's investment objectives or financial situation, he/she/it is encouraged to advise Heritage immediately. Different types of investments and/or investment strategies involve varying levels of risk, and there can be no assurance that any specific investment or investment strategy (including the investments purchased and/or investment strategies devised or undertaken by Heritage) will be profitable.

Information pertaining to Heritage's advisory operations, services, and fees is set forth in Heritage's current disclosure statement, a copy of which is available from Heritage upon request

Performance results have been compiled solely by Heritage, are unaudited, and have not been independently verified. Heritage maintains all information supporting the performance results in accordance with regulatory requirements.