

## HERITAGE CAPITAL LLC

Invest for Tomorrow. Live for Today. ${ }^{\text {™ }}$

First, I am excited to co-host Yahoo Finance's new, expanded On The Move on Tuesday from 11:30am to 1:00pm. That's a lot of time to stay seated in a chair without access to the men's room. Just go to finance.yahoo.com and the show will stream live.

After that, I will be joining my friend, Charles Payne, on Fox Business' Making Money at $2: 00 \mathrm{pm}$.

With a new month, quarter and year beginning along with the geopolitical news with Iran, there are certainly some small fireworks going off right now. I am sure there will be lots to chat about!

Now on to my Santa update and more...

Although it wasn't much for the bulls to celebrate, Santa Claus did call to Broad \& Wall. The last five days of 2019 plus the first two days of 2020 finished slightly in the green for the \&P 500 by $0.34 \%$. The media would have you believe that this 7 day trading period now holds untold fortunes for stock investors versus any old random year. That's simply not the case, even when giving the bulls the benefit of the doubt by including the first two days of the year in the calculations when it would be impossible to invest until the Santa Claus Rally (SCR) ended.

Let's take a deeper dive.

First, I have daily stock market data back to 1926 and while I could go all the way almost 100 years, I chose not to. I have always said that markets morph and evolve. What happened that far back when stocks traded on Saturdays and were closed for war has absolutely no bearing on today. Lots of folks use data since 1950. I do as well for some studies and when I am not lazy. My favorite periods to use are since 1990 and since 2000. I think a whole lot changed after the crash of 1987 and then again in 2001 and 2007.

Here is what I learned. Since $199077 \%$ of the calendar years have been up using the total return for the S\&P 500. After a positive SCR, $81 \%$ of the years have been up. In other words, the difference is one single year, deeming it statistically irrelevant.

That disappointed me. So I went a step further.

I looked at all years where Q4 was positive, the calendar year was positive and the SCR was positive. There were 14 since 1990. Of those 14 years, the next calendar year finished higher 12 times or $85 \%$. If you are curious, the failed years were the first and last in my study, 1990 and 2018.

Furthermore, 1990 and 2018 were also the only years in the 14 where there was a $10 \%+$ stock market decline during the first quarter of the year.

As always don't forget to check out the blog for regular updates each and every week. www.InvestForTomorrowBlog.com

## To Your Financial Success,



# Paul Schatz President <br> Heritage Capital LLC 

## 1 Bradley Road Suite 202 <br> Woodbridge CT 06525

### 203.389.3553 Phone

### 203.389.3550 Fax

## www.InvestForTomorrow.com

## Published by Paul Schatz. Copyright (C) 2008 Heritage Capital, LLC. All rights reserved.

Street\$marts is produced and distributed regularly via email by Paul Schatz of Heritage Capital, LLC
1 Bradley Road, Suite 202 Woodbridge CT 08525 Phone (203) 389-3553 Fax (203) 389-3550 - www.InvestForTomorrow.com Heritage Capital, LLC is an independent RIA not associated with any financial institution. Data used in this publication is gathered from reliable sources, although completeness and accuracy cannot be guaranteed. Performance results do not take into account any tax consequences and are not predictive of future results. This publication does not give any specific investment advice, does not provide financial planning services, or consider any individual's financial situation, needs or goals. This publication may not be reproduced or retransmitted in whole or in part without the consent of the author, Paul Schatz.

## Important Disclosure Information

Heritage Capital LLC ("Heritage ${ }^{\text {"-") }}$ composite performance results represent time-weighted actual performance results for continuously managed Heritage accounts, which individual accounts Heritage believes to be representative of its investment management process (i.e. mutual funds and exchange traded funds) for each specific strategy during the corresponding time period. The composite performance results reflect the reinvestment of dividends and other account earnings, and are net of applicable account transaction and custodial charges, and the separate fees assessed directly by each unaffiliated mutual fund and exchange traded fund holding that comprised each account, and the maximum investment advisory fee that the accounts would have incurred (by applying the Heritage's current investment advisory fee of $2.00 \%$ as set forth in its current written disclosure statement) during the corresponding time periods.

Please Note: Past performance may not be indicative of future results. Therefore, no current or prospective client should assume that future performance will be profitable, equal the performance results reflected, or equal any corresponding historical benchmark index. The historical index performance results for all historical benchmark indices do not reflect the deduction of transaction and custodial charges, or the deduction of an investment management fee, the incurrence of which would have the effect of decreasing indicated historical performance results. The historical performance results for all indices are provided exclusively for comparison purposes only, so as to provide general comparative information to assist an individual client or prospective client in determining whether the performance of a Heritage program meets, or continues to meet, his/her investment objective(s). A corresponding description of each index is available from Heritage upon request. It should not be assumed that Heritage account holdings will correspond directly to any such comparative benchmark index. The Heritage performance results do not reflect the impact of taxes.

For reasons including variances in the investment management fee incurred, market fluctuation, the date on which a client engaged Heritage's investment management services, and any account contributions or withdrawals, the performance of a specific Heritage client's account may have varied substantially from the indicated portfolio performance results.

In the event that there has been a change in a client's investment objectives or financial situation, he/she/it is encouraged to advise Heritage immediately. Different types of investments and/or investment strategies involve varying levels of risk, and there can be no assurance that any specific investment or investment strategy (including the investments purchased and/or investment strategies devised or undertaken by Heritage) will be profitable.

Information pertaining to Heritage's advisory operations, services, and fees is set forth in Heritage's current disclosure statement, a copy of which is available from Heritage upon request Performance results have been compiled solely by Heritage, are unaudited, and have not been independently verified. Heritage maintains all information supporting the performance results in accordance with regulatory requirements.

